



# Speedlink

## SPEEDLINK HI-TECH SOLUTIONS (COMPANY PROFILE)



### COMPANY PROFILE OF SPEEDLINK HI-TECH SOLUTIONS

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## OUR MISSION ...

To serve and to protect the interest of our Clients through providing the best services available.

To achieve excellence in providing those services and to encourage their participation through employing the ever evolving information and communication technologies.

To provide both the private and public sector with innovative & robust solutions that exploits the potential of cutting-edge Information Technologies. This we do by listening closely to the needs of our clients as they grapple to align new technologies with business strategies.

To provide clients with high quality, appropriate, total Information Technology Solutions, at cost-effective rates, in time, all the time - with the required on-going service and support.

The hallmark of Speedlink HI-TECH Solutions is the delivery of exceptional services and solutions. This we do by continuously stimulating awareness of total quality principles amongst our professional staff and embracing change, continuous improvement, diversity, technology and innovation; we strive to ensure the delivery of ultimate client satisfaction.

## WHY SPEEDLINK ...

- ◆ **Experience:** 8 Years of experience serving local and global clients.
- ◆ **Strong history of excellent performance:** Our profile shows that we are an IT consultants and Application Development house, experts in Business/System Analysis & Architecture and in providing small/medium/large scale organizations and enterprises with fully integrated Windows & Web Applications for a complex environments, such as Document Management & Archiving System (DMAS), Hospital Management Information System (HMIS), School Management Systems, Customer Relationship Management (CRM), Enterprise Content Management System ECMS, Enterprise Portals, E-Commerce,...etc.
- ◆ **Punctuality:** We take into consideration the importance of meeting deadlines; our projects are delivered on or before the due date. We didn't have any delay in delivering any of our projects.
- ◆ **Reliability:** Our proven reliability means that you can count on us to continue deliver our services no matter what the circumstances. Also, we deliver positive, rapid and the best return on investment "ROI" solutions for our customers.
- ◆ **Sustainability:** Through minimizing maintenance and support requirements by providing you with sustainable solutions.
- ◆ Our experience enables us to focus on helping our clients to achieve their missions and not just on meeting contractual requirements.
- ◆ **Risk Management:** Identify, mitigate and track project risks to ensure that trade-offs and decisions are made in an informed manner. Also, sharing the risks so that all parties have an incentive to participate in mitigating the risks and prevent negative outcomes.
- ◆ **Client Partnership:** We form a partnership with our customers which ensure their participation in the development and implementation process and keep them in the loop regarding project events.
- ◆ **Multi-lingual:** We consider this as one of the most distinguished features that we have. We worked in many Bi/Multi-lingual applications, Platforms and Portals and our profile shows that, we succeeded in providing our clients with what they need and expect from their systems and from us.
- ◆ **Quality:** Dedicated quality assurance team to further accentuate quality norms.
- ◆ **Highly Qualified Staff:** Our staff is the most distinguished features and we are very proud to have such a staff. They are highly qualified both academically and from an experience point of view. They are given extensive training and they are trained on state-of-the-art techniques of consultation, analysis, QA, development, deployment, training and support. We always look for commitment in the staff, dynamic character, innovation and acceleration in learning.
- ◆ **Adherence to standards:** We adhere to the worldwide technical concepts such as: Structure Unity, Agile and Open architecture because we believe that the software and data are one of the most valuable assets to our customers, thus changing the hardware should not affect the software applications, We use RDBMS (MS SQL SERVER, Oracle and MYSQL), .NET technology, MS SharePoint, MS Dynamics CRM, AJAX, Visual Studio, Java scripts and Flash. Issues such as security, integrity, consistency and help facilities follow standards are always addressed and always taken care of in our design and development.
- ◆ **FMSIER/GOOGLE PARTNER:** SPEEDLINK is a Google Partner; that can provide you with the highest levels of technical expertise, strategic thinking, and hands-on skills. In addition, we can provide you with knowledge, skills, and a commitment to help implementing I.T solutions that match your business needs.

## WHO WE ARE ...

SPEEDLINK is a Nigerian leading IT systems provider, known for providing clients with Enterprise world-class solutions addressing their local business needs. SPEEDLINK offers state-of-the-art technologies including: Portals & Enterprise Content Management solutions, Archiving, Document Management & Workflow Automation solutions, Hospitals Information solutions, ERP, Web Design, E-Commerce, Customer Relationship Management, Networking/Surveillance Systems, Fibre/Vsat/Broadband high speed internet services, supply and installation of I.T. equipments, setup and implementation of Analog/digital Tv stations/VPN Setup and training services.

*SPEEDLINK Established in 2008 as SMS Portal Company., it became Speedlink HI-TECH Solutions in 2014 and is 100% nationally owned.*

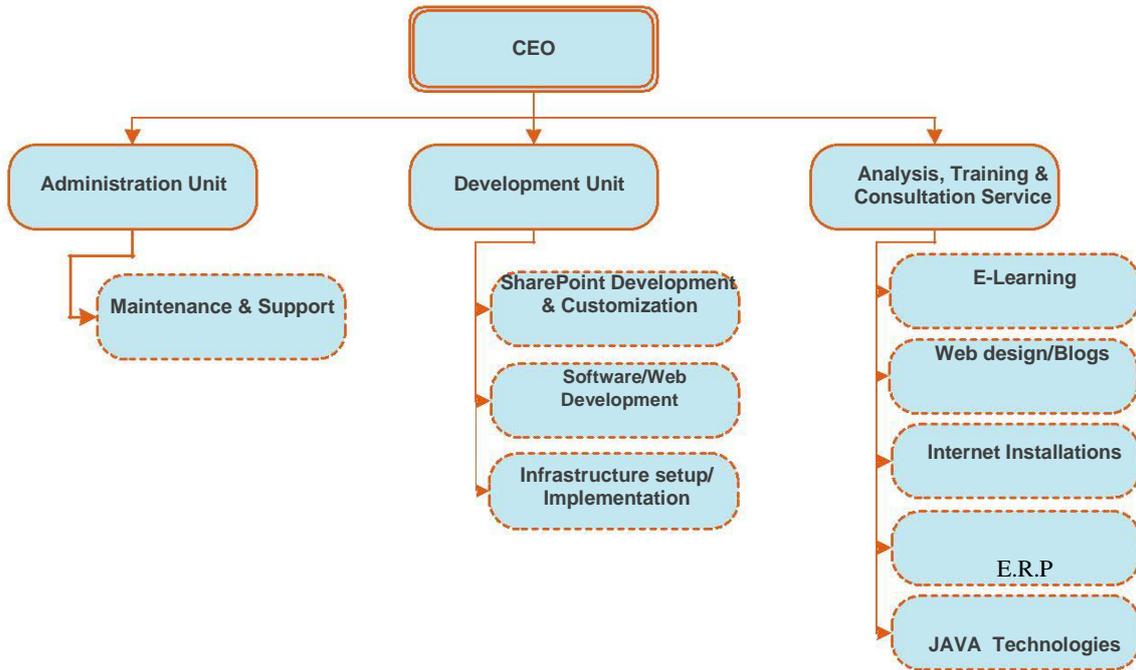
As an Educational digital media producer in its early years, the company was from the first to develop educational web portals and interactive educational software, followed by the launch of providing web hosting services, emails and domain registration.

As the market evolved, SPEEDLINK re-positioned its portfolio offerings and re-structured the organization to focus on application solutions. In 2014, it began to offer implementation and consultation services for document management and archiving solutions, CRM and hospitals management information solutions (HMIS), on-line Web services, ECMS; VPN Tv stations setup, point of sales solutions, consultancy/training, demonstrating real added value to customers.

With its growing focus on implementing application solutions, SPEEDLINK has built a dedicated team of highly skilled professionals and a set of operational competencies that form the underpinnings of its competitive advantage. Today, SPEEDLINK is the preferred local systems Integrator and application solutions provider for major market sectors such as: Government, Semi Government, Local Government, Non-Governmental Organizations (NGOs), Educational, Commercial, Banking & Real Estate.

# SPEEDLINK ORGANIZATION ...

SPEEDLINK is a growing IT company; with a main aim: to keep up with the quality and excellent performance in its projects.



“Speedlink HI-TECH Solutions Organization Chart”

*For more information about the activities of the SPEEDLINK Organization Units, please refer to section “Our Products & Services” in this document.*

## OUR KEY STAFF / EXPERIENCE MATRIX ...

Over the years, our clients have repeatedly told us that our key differentiation is the caliber and talents of our staff. It has always been our goal to build our reputation and solid practices by hiring the best IT professionals, driving them through rigorous industry leading certification programs and putting them to work at solving business problems.

We believe that the best technologies supplemented with the robust technical skills of staff will result in a unique blend of background and experience that can be efficiently utilized in a wide range of business challenges.

Our staff consists of highly educated professionals and experts employees in the fields of: Business/System Analysis; System Architects; DB Analysis / Administration / Design / Development; .Net experts & Art of design coders; Server's Administration; Security experts; Document Management & Archiving experts; SharePoint Experts; Management Information System of HR, Financial, Inventory & Registration with business process and process flow analyst experts; ERP and CRM experts; Web Masters experts; Graphic Designers experts; E-Learning Experts; Project Management Experts; Business Intelligent BI experts and QA experts.

Experience \ Key Staff	System analysis	System Architecting	DB	.NET	System Administration	Security	LAN/WAN	MIS, (HR, DMAS, Inventory, etc.)	ERP & CRM	Web Masters	Graphic Designers	Project Management	Testing & QA	Reporting & Writing
	Project Manager	√	√	√	√	√	√	√	√	√	√	√	√	√
Dev. Team Leader	√	√	√	√	√	√	√	√	√	√	√	√	√	√
Business/System Analyst	√	√	√	√	√	√		√	√			√	√	√
Developer	√	√	√	√	√	√		√		√	√	√	√	√
Graphics Designer										√	√		√	
GUI Specialist	√		√	√		√		√		√	√	√	√	√
Database Expert	√	√	√	√	√	√		√		√	√	√	√	√
Data Migration & Conversion Expert	√	√	√	√	√	√		√				√	√	√
Technical Writer	√		√	√				√					√	√
ERP & CRM Expert	√	√	√	√		√			√			√	√	√
Trainer	√	√	√	√				√						√

√ : Expert; √: Involved

## OUR PARTNERS ...

SPEEDLINK is leveraging its history of working with multiple vendors and platforms to assess the marketplace and select best-in-class technologies for itself and its clients. More importantly, we are looking towards the future and identifying specific technologies and business partners that will competitively differentiate our profile.

Our technical expertise, our track record of success and the quality of our work has earned us the Microsoft Partner Certification status with the competency of both e-business Integration, solution worker and support services.



Fedena is a leading global innovator of software products that extend Microsoft technology, with over 600 customers in 50 countries, including 40 Fortune 500 companies. The company focuses on building software that bridges the gap between that which can be bought from Microsoft today and common functionality requested by customers – with a passionate commitment to innovation and user experience.



Hostgator, focuses on helping small businesses start and market their businesses on the Web, enabling them to realize their dreams of self-reliance, entrepreneurship, creativity, and financial independence. We pioneered the service for creating and acquiring specific “web addresses” (known as domain name registration), and today offer a full range of Web-related services.

GoDaddy.com is the world's largest domain name registrar and is the flagship company of The Go Daddy Group, Inc.



The Go Daddy Group of companies also includes Wild West Domains, Inc., a reseller of domains and domain-related products and services; Domains By Proxy, a private registration service; Starfield Technologies, a research and development affiliate; and Blue Razor Domains, a membership-based discount registrar.

As an ICANN-accredited domain registrar, Go Daddy has more names under management than any other registrar, offers products at prices up to 70% less than the competition and supports them all with world-class 24/7 live customer service.

## TECHNOLOGIES EXPERTISE ...

Speedlink HI-TECH Solutions' main goal is to create solutions on the basis of excellent features to meet the needs of customers in the local and international region. To achieve that goal, the company worked to expand its technical and business ability to provide customers with desired features and solutions by developing its own technical programmable resources, expanding its resources in terms of technical and programming tools.

- ◆ Speedlink HI-TECH Solutions Works with: Visual Studio .Net, ASP .NET, Java, XML, XSL, HTML, VBA, MS SQL Server, Oracle, BI SQL Server Reporting Services SSRS, Crystal Reports, AJAX, Silverlight, Photoshop, Corel software, Xara, Flash, LightWave 3D, 3D Max Studio, GIF Animation Software ... and many other supporting tools.
- ◆ Speedlink HI-TECH Solutions – built a good knowledge in creating Multi-lingual Applications and Portals especially in English, and developed special tools for that purpose.
- ◆ Speedlink HI-TECH Solutions works with a cutting edge technology of JAVA. SPEEDLINK is considered one of the top experienced companies in the region regarding the MS Dynamics Solutions & Platforms (SharePoint, CRM, ERP) and has been developing many customized solutions based on these extraordinary platforms.
- ◆ Speedlink HI-TECH Solutions – work with cutting edge technologies to manufacture and deploy TV/radio stations, VPN Infrastructures.

## OUR SERVICES & SOLUTIONS ...

SPEEDLINK provides the following services and solutions:

### Enterprise Solutions:

- Online e-Service (i.e. e-Local Government) . Document Management, Workflow & Archiving Solutions
- Process Management Solutions
- Portals & Enterprise Content Management Solutions
- Hospital Management Solution
- Customer Relationship Management Solution
- Human Resources Management System (HRMS)
- Financial System

### Web Services:

- Hosting/ Domain Registration Services
- Email Services/ Web design/ Bulksms/ Voice sms

### Consultations:

- JAVA Business /System Analysis & Design
- Software Requirements Analysis, Elicitation, Architecture and Business Process & Workflow
- Software Integration
- Policies/Processes Reforming and Management
- Capacity Building & Training
- Networking/Surveillance systems/ Telecommunications/Fibre/Vsat/Broadband Highspeed Internet installations
- Microsoft Dynamics

### HR Outsourcing:

- Microsoft SharePoint
- Oracle/JAVA DBA
- Oracle Developer
- Oracle Business Suite
- System Administrators
- System & Business Analyst

### E-Commerce Services

### Training and Certifications

## OUR CLIENTS

- Laser Engineering and Consultants Limited
- Institute of Petroleum Studies, Port Harcourt
- Centre for Gas, Refining and Petrochemicals, Port Harcourt
- Offshore technology Institute, Port Harcourt
- World bank African centre of excellence, Port Harcourt
- POCEMA Limited, Nigeria
- Mercogas Group, Nigeria
- Emerald Energy Institute, Port Hatourt
- Bqub Services, Port Harcourt
- Applane, India
- Deeper Life Bible Church, Nigeria
- Redeemed Christian Church of God, Nigeria
- Teelon International Schools, Port Harcourt
- Laurels Model Schools, Port Harcourt
- Sprout Hall International Schools, Port Harcourt
- Sure foundation Group of Schools, Port Harcourt
- Atopet Automations, Nigeria
- Somit Integrated Services, Port Harcourt
- E.t.c